



Opportunity

Head of Product

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Coachmatch is on the ascendency! We are passionate about unlocking the full potential of individuals, teams, and organisations so that people become the key competitive differentiator for our clients. We are engaged by some of the worlds' largest and most prestigious organisations to add value to their business results by transforming their people performance and culture.

Our clients tell us we offer a unique blend of professionalism, quality, and thought leadership, combined with an experience which is deeply relational, human, and a genuine partnership.

As part of our ambitious growth strategy we have identified a pivotal new role to bring to life current and future trends in organisational and people development that will inform the shape of our portfolio of transformational products and services.

To do this you will harvest insight from our own client work, our team of Client Directors, our practitioner network, and the latest research. From this, your mission will be to identify what's really working and delivering real impact, and to turn these approaches into innovative, market leading Coachmatch products and services which are backed by robust and proven business cases for our clients.

You'll work with our Client Directors, enabling them to share these approaches with our clients, developing core collateral and business cases, and contributing to pitches and proposals. You'll also work with our brand team to develop the collateral to support our wider campaigns, including our marketing, social media strategies, and client engagement events. You'll also partner with our client services team, taking the lead on designing and delivering our evaluation strategy and ensuring our approaches are underpinned by sustainable and profitable delivery models.

Your contribution to our success is grounded in what you know, and how you do business. You are most likely a senior practitioner in HR, OD, L&D, or HR Consultancy, able to set out a strategic plan, and then to deliver it. You are commercially savvy, and confident in how you add value. As a key contributor in an entrepreneurial growth business you are comfortable to be hands on, and are personally resourceful when that's what is needed to deliver!

You embrace change and look for ways to be positively disruptive. You have an eye on what has worked in the past, and what might be needed in the future. And you are always pragmatic about what will make the difference, for us, and for our clients.

It's likely that you have a proven track record in managing projects and/or products in the people development and change management space. You will certainly have a strong track record in influencing at all levels – from C-suite down. In this role, your success will be fundamentally reliant on superb stakeholder management.

We offer an excellent base salary, and a company bonus scheme that recognises the collaborative way we work. Our office is in London, and we are happy to talk about flexible working arrangements.

To apply please email a CV and covering letter, including salary expectations, to fiona.davidson@coachmatch.co.uk

Alternatively, to find out more, email me to arrange a time to talk